

NEWS AND HAPPENINGS IN
THE MARYLAND WINE INDUSTRY

SPRING/SUMMER 2017

OFFICIAL GUIDE
TO THE MARYLAND WINE
INDUSTRY AND TOURISM

Maryland WINE PRESS



Discovering new
varieties of grapes

Innovators IN THEIR FIELD

Lowering barriers
to entry

CREATING A WHOLE
NEW SPIRIT

Changing the way
we think and drink

Come play...



...in Leonardtown

Explore

the water, including the McIntosh Run water trail and nearby Newtowne Neck State Park.



Enjoy

galleries and events in the downtown Arts & Entertainment District.



Savor

local wine at the Port of Leonardtown Winery and fresh fare at dining spots around town.

Whatever your preferred pace, you'll find lots to love in Leonardtown. Located in Southern Maryland just a short drive from D.C., and on the Patuxent Wine Trail.

visitsmarysmd.com/leonardtown



The SPA *at Turf Valley* *Girlfriend's* *Overnight Getaway Package*

BRING YOUR CLOSEST FRIEND ALONG TO EXPERIENCE ALL THAT THE SPA AT TURF VALLEY HAS TO OFFER

- A Spa Cuisine Lunch and soothing spa treatments
- A delicious dinner in Alexandra's Restaurant
- Breakfast delivered to your Golf View hotel room
- Choose two of the following Spa services:
a 60 minute Swedish Massage, a 60 minute Body Treatment, or a 60 minute Facial
- Starting at \$384.70, Please call 410-203-2755 to make your reservation
- *Mention this ad and receive complimentary Mimosas during your getaway experience!*

PRICES INCLUDE TAXES AND FOOD SERVICE GRATUITY



TURFVALLEY.COM/RELAX
2700 Turf Valley Road | Ellicott City, MD 21042



Maryland WINE PRESS

Spring/Summer 2017

The Maryland Wine Press is the official guide to the Maryland Wine Industry and Tourism. It is produced by Custom Media Options, LLC in partnership with the Maryland Wineries Association and Grow & Fortify.

EXECUTIVE DIRECTOR

Kevin Atticks
Maryland Wineries Association
and Grow & Fortify

Production, design and
advertising sales by
Custom Media Options

Custom Media Options, LLC specializes in creating custom niche publications for businesses and associations. Call Custom Media Options to start your custom conversation about creating a magazine for your organization. Contact Beth Ditman at 410-705-6234 or bditman@custommediaoptions.com or through our website custommediaoptions.com. For advertising information, call 410-705-6234 or bditman@custommediaoptions.com

PUBLISHERS

Beth Ditman
Dorothy Doub

PROJECT MANAGER

Pam Moss

WRITER

Joe Cooney, Mayfield Media, Inc.

GRAPHIC DESIGNER

Emiko Danielian

BUSINESS DEVELOPMENT MANAGER

Jackie Panowicz

BUSINESS DEVELOPMENT SPECIALISTS

Kathy Berlin
Cindy Fickey
Sheana Gillis

The information published is correct to the best of our knowledge. The publisher assumes no responsibility to any party for the content of any advertisements in this publication, including any errors or omissions. All content in MD Wine Press is copyright-protected by CMO, LLC and/or Maryland Association of Wineries and may not be reproduced without prior approval from CMO, LLC.

PHOTO BY THINKSTOCKPHOTOS/ISTOCK / PEPPI18

Contents

- 8 The Grape Whisperer**
Dr. Joseph Fiola strives to help Maryland wines thrive.
- 13 Uncorking Opportunities**
Maryland Wine Cellars offers a lower-risk option for those interested in dipping their toes into winemaking.
- 18 Wineries in Maryland**
- 22 Branching Out**
Some area wineries have expanded to offer other types of spirits
- 24 Thinking Outside the Bottle**
Wineries that put their products into kegs are tapping into a new trend.
- 28 Maryland Governor's Cup Competition Results**
- 30 Wine Events**

Cover photo of Dr. Joseph Fiola courtesy of Edwin Harlan Remsberg.

Save the Date!

34th Maryland Wine Festival®

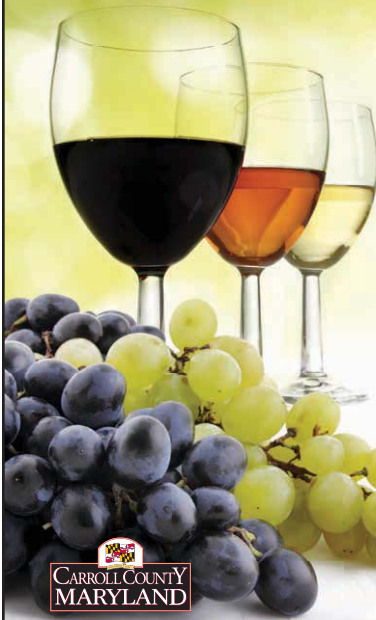
SEPT 16, 2017
10 AM – 6 PM

SEPT 17, 2017
11 AM – 6 PM

Carroll County Farm Museum
500 S. Center Street | Westminster, MD
410-386-3880 or 1-800-654-4645

FOR MORE INFO...

www.carrollcountymuseum.org
www.marylandwinefestival.org



Come Visit Carroll County...

Take a ride along scenic roads and discover our Barn Quilt Trail



MAY 5-7
48th Flower & Plant Market
Union Mills Homestead & Grist Mill

MAY 6
Maryland Historic House & Garden Pilgrimage
Various locations throughout the County

MAY 7
Sykesville Art & Wine Festival
Historic Downtown Main Street

MAY 13
17th Mid-Maryland Celtic Festival
Mount Airy Carnival Grounds

MAY 13
Flower & Jazz Festival & Pop-Up Art
Historic Downtown Westminster

MAY 14
Caribbean Wine, Music & Arts Festival
Carroll County Farm Museum

MAY 27
Hampstead Day
Arcadia Volunteer Carnival Grounds

JUNE 3
Art in the Park
Westminster City Hall Grounds

Centrally located and just 45 minutes northwest of Baltimore...

For a free visitor packet: 800-272-1933 | CarrollCountyTourism.org



VisitMaryland.org

Dear Readers,

Thanks for picking up a copy of the Spring/Summer 2017 *Maryland Wine Press*.

Spring in the vineyard is my favorite time of year. The landscape of bare vines begins to green one step at a time...first with bud-break, then the growth of leaves and soon thereafter, fruit set. It's an incredibly peaceful time to visit a vineyard. In the cellar, last year's white wines are nearing bottling, while the reds may be just settling in for aging.

The fifth annual Winter Wine was held at the B&O Railroad Museum in Baltimore at the end of January. It was a major success and showcased some of our best Maryland wines alongside an enjoyable evening of food and music. It also served as a great platform for unveiling our new Maryland Wineries Association Logo.

The inaugural Maryland Wine Month in March was a huge success, bringing visitors to wineries across the state. Many wineries offered preview tastings of reds from barrels, while others offered fun, artful experiences to get visitors out to the wineries in early spring.

This edition of *Wine Press* focuses on the theme of "innovations." We look at how new ideas and innovations are shaping and helping to expand our industry, and how some wineries are branching out into other activities and industries in order to grow their businesses. We also recognize the importance of the University of Maryland Extension program's work in helping vineyards to increase production and quality of their grapes, and also in educating new vineyard owners.

Over 80 of our wineries are open for tastings and tours, and many offer special events throughout the year. Check out our winery and event listings on www.marylandwine.com for hours, directions and more.

We hope you enjoy this edition of the *Wine Press*.

Cheers,

Kevin Atticks
EXECUTIVE DIRECTOR,
MARYLAND WINERIES ASSOCIATION

Only current winery members of the Maryland Wineries Association are represented in the Maryland Wine Press, Passport, maps, trails and on marylandwine.com



MARYLAND
WINE



Be sure to find us on Twitter @MDwine, follow us on Instagram @marylandwine and find us on Facebook too! We will share tips, recipes, and stories and let you know about our events.

SEE WHAT'S IN CECIL!

- ✓ Award-winning restaurants & wineries
- ✓ Harbors, history & horse country
- ✓ Antique & specialty shops
- ✓ And more!

Explore

CECIL COUNTY



Photo courtesy of Chesapeake City.

SeeCecil.org



visit

HAGERSTOWN

& Washington County, MD



explore!

The scenic Antietam Highlands Wine Trail and taste our world-class wines.

▶ Canoe or Kayak along the Potomac River

experience!

A variety of theatrical and musical events in Hagerstown's Arts & Entertainment District.



visit!

We have over 30 museums and historic sites, including Antietam Battlefield.



Call for your
Visitor Guide
TODAY!

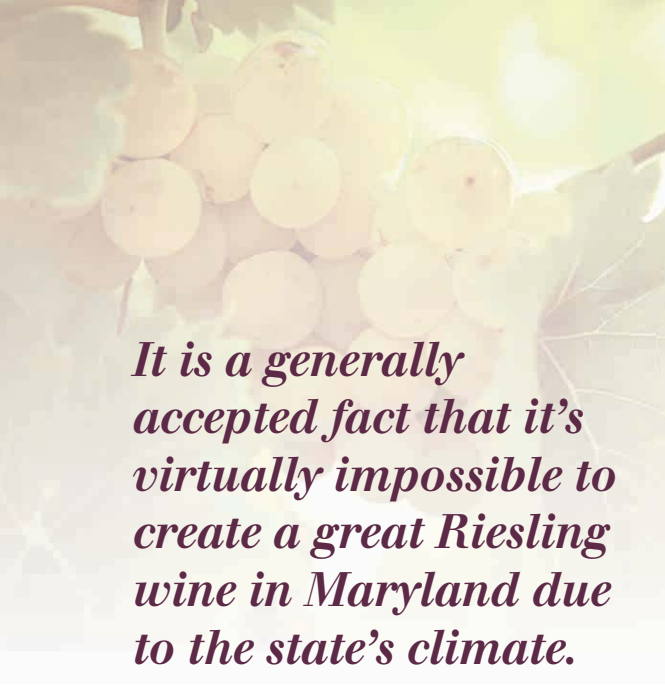
Visit
HAGERSTOWN
& Washington County

Convention and Visitors Bureau

Exceptional Hotels,
Dining, Events &
Attractions!



888-257-2600 | WWW.VISITHAGERSTOWN.COM



It is a generally accepted fact that it's virtually impossible to create a great Riesling wine in Maryland due to the state's climate.

Riesling grapes thrive in colder climates, like those found in upstate New York, Canada and, of course, Eastern Europe.

So, what should a Maryland winemaker do if he or she wants to create a high-quality Riesling-style wine? Well, call Dr. Joseph Fiola, of course.

Fiola is an extension specialist for the University of Maryland, doing research on a wide variety of grapes and working closely with the state's wine industry to help it thrive.

One example of the type of work Fiola engages in can be found in a Riesling-style wine that he helped Big Cork Vineyards develop.

Fiola works with grapes from around the world to discover varieties that are both disease resistant and able to thrive in Maryland's diverse climates. One of the varieties he took a special interest in came from the areas in and around Russia.

"I really started concentrating on them because they did extremely well on the [Eastern] Shore, and under difficult conditions they were making wines that were very aromatic," said Fiola of this particular variety of grape.

"Riesling is a variety we don't grow very well in Maryland because it's a little too warm and it doesn't develop the aromatics that it would in like the Finger Lakes or in Canada, but we had a few of these Russian varieties that were making very, very nice, aromatic white wines under hot conditions, so I was real excited about those," he said.



THE GRAPE





PHOTO COURTESY OF EDWIN HARLAN REMSBERG

Because the grapes were experimental varieties with odd names unknown by nearly anyone but Fiola himself, Fiola says many area winemakers shied away from using them.

“Growers would quickly lose interest because they didn’t think they could sell or put ‘XIV186’ on the label,” he said. “They thought it would be difficult.”

Fiola points out that grapes are unique in this respect. “Most wineries like to have ‘Chardonnay’ on the label, ‘Riesling’ on it, ‘Cabernet,’ because the wine industry is one industry where people really do recognize varietal names, as opposed to no one knows most names of strawberries or peach varieties, but with grapes they know Cabernet Sauvignon; they know Chardonnay.”

Finally, Dave Collins, the winemaker at Big Cork Vineyards in Rohrsersville, was so impressed by the wine produced by Fiola’s grapes that he decided to take a chance and make his own wine out of them. He subsequently entered the wine, which he called Russian Kiss, into the Indianapolis International Wine Competition, and it took home double gold.

“It was the second-highest scoring wine in the competition,” said Fiola with pride. “I think he has close to seven or eight acres of them right now growing.”

And that’s basically what Fiola does.

“I have a research project where I plant grape varieties in various locations around the state. As you know, Maryland’s a pretty diverse state when you go from west to east. It can be like as cold as being in Russia in the western part and like being in the tropics in southern Maryland, so I have specific locations where I do variety trials,” he explained.

Fiola searches the globe for areas producing great wine in climates similar to



WHISPERER

those found around Maryland. He then imports these varieties of grapes, grows them, takes notes on them, and, most importantly, makes wine out of them.

"I always say that my data is the wine, basically," he said. "If you're growing strawberries or peaches, people just taste the fruit and then they're good, but with grapes, you can't just taste the grapes and say, 'Well, this is a good place to grow grapes.' You have to really taste the wine."

Fiola does his research and informs area growers about a grape's yield, disease resistance, cold hardiness, and other factors. "And then I can let them taste the wine, because that's the bottom line. It doesn't matter how good the grape grows if it doesn't make a good wine," he said.

Since leaving Rutgers University to take his current position in 2001, Fiola says he's worked with nearly every winery in the state at one time or another. "The older wineries, when they're planting new stuff, they'll come to me and say, 'Hey, what's hot? What can we add to our repertoire of grapes that we're currently growing?'" he said. "If a new grower comes in and says, 'I have no idea what to grow,' I can say, 'Come to my research farm. Here's the data and here's the wines that I've produced in an area very similar to your climate and your soils.'"

Fiola began his career working with other small fruits like raspberries and strawberries, but he found himself drawn to the grape research. He says that, having growing up in an Italian family, wine was part of his culture.

"Sunday afternoon, you have your homemade pasta dinner with your little glass of wine there—not the best stuff in the world, but it's part of the meal. So I've always had that interest in it," he said. "It's pretty seductive to get involved in the industry. It's a great group of people and it's fun to grow the grapes and then make the wine."

And how many people are actually encouraged to drink on the job?

"When your final data is a glass of wine that you get to drink," said Fiola, "that's a pretty good industry to be involved in." **MWP**



— HOURS OF OPERATION —
Thursday–Monday 11-5

- Live Music
- Tasting Room
- 2nd Fridays
- Award Winning Wines

HARFORD

established 2003



VINEYARD & WINERY

Voted "Best Winery" in the County
BY VISIT HARFORD! POLL 2016



1311 WEST JARRETTSVILLE ROAD
FOREST HILL, MARYLAND 21050

443-495-1699

SHOP LOCAL ENJOY LOCAL
HARFORDVINEYARD.COM




HARFORD
COUNTY
ECONOMIC DEVELOPMENT
BARRY GLASSMAN, COUNTY EXECUTIVE

Celebrating the 12th Annual

 HARFORD COUNTY
Wine Festival

SATURDAY, SEPTEMBER 30TH, 2017
12 NOON - 6:00 PM

- Hundreds of wines from around the world
- Oktoberfest Craft Beer Garden
- Live Music and Entertainment
- Gourmet Food Vendors
- Artisan Crafters

*Exclusive VIP area with Premium Wines
and farm to table food pairings*

Held at Rockfield Manor 501 Churchville Road, Bel Air, MD 21014

TICKETS ON SALE NOW

FOR MORE INFORMATION VISIT,
WWW.HARFORDCOUNTYWINEFEST.COM

Another World... And Oh So Close



Mark your Calendar!

Sea Glass Festival April 8 & 9

WineFest April 29 & 30

St. Michaels Running Festival May 20

BrewFest June 3

www.townofstmichaels.org

Award-winning accommodations
and dining. Plan your getaway at
www.stmichaelsmd.org



Established in 1986

BASIGNANI WINERY

Visit our website
for more info about

**"Swing into Spring"
& TGIF MOVIE NIGHTS**



HOURS: W-Sun 11:30-5:30

CLOSED MONDAY AND TUESDAY

15722 Falls Road | Sparks, MD | 410-472-0703

www.basignani.com

BLUE MOUNTAIN WINE CRAFTERS, LLC

Make Your Own
Wine, Beer or
Cider Here!

BOUTIQUE WINERY

- Tastings and wine sales
- Home brewing and wine making supplies
- Gifts for all wine and beer lovers
- Monthly wine and beer club meetings and brew classes
- Amateur wine and beer competitions

**NEW
LOCATION**

117 East Baltimore Street
Funkstown, MD



301-791-2882 | 240-675-0845
BlueMountainWineCrafters.com



Uncorking Opportunities

AT MARYLAND WINE CELLARS, ASPIRING WINEMAKERS CAN GET STARTED WITHOUT GETTING CRUSHED.

BEcoming a winemaker is a dream that has often seemed out of reach for many wine enthusiasts. The land, the facilities, the staff, the know-how—it all seems too expensive and daunting to even consider taking part.

Maryland Wine Cellars in Westminster is trying to change all of that.

According to Drew Baker, whose family owns Maryland Wine Cellars as well as Old Westminster Winery, it was only within the past few years that it became legal for winemakers in Maryland to share equipment and resources in an effort to lower the costs of production. But he says the concept has been in practice elsewhere for a very long time.

“If we look around the world, mature wine industries have been cooperating forever,” he said. “If you look to France, for example, >>>



almost every family in certain regions of the country has their own vineyards, yet not every family has their own winery, their own facilities, their own winemakers. It's very common for the countryside to be covered in vineyards and every family to harvest their grapes and to transport them into the city center, where there's a large winery that is home to the production of many wines. And it's this model that I saw as particularly interesting for our region."

Although Maryland Wine Cellars is a new entity, started in 2016, Baker says Old Westminster Winery had been offering "custom crush"—producing wine for other people—for a couple of years. "Our client list, those other farms that we were cooperating with, was growing each year, and then at some point we realized that, hey, you know, there's a real market for this cooperation."

Baker says Maryland Wine Cellars is the first and only winery in Maryland dedicated to custom crush and alternating proprietorships. "I think

Maryland Wine Cellars is providing a really important service to the growth of our industry because, first and foremost, it's lowering barriers to entry," he said.

"Winemaking on the East Coast in the Mid-Atlantic was really a rich person's retirement game, because to go out and acquire a farm, to plant and manage a vineyard, to build a winery, hire a winemaker, hire consultants, you can imagine this takes millions of dollars," said Baker. "But today, because of Maryland Wine Cellars and because of this cooperative model, a farmer is able to grow or source grapes and then bring those grapes straight to Maryland Wine Cellars, and we effectively share space, equipment and expertise at a set rate fee, so there's really no capital up front."

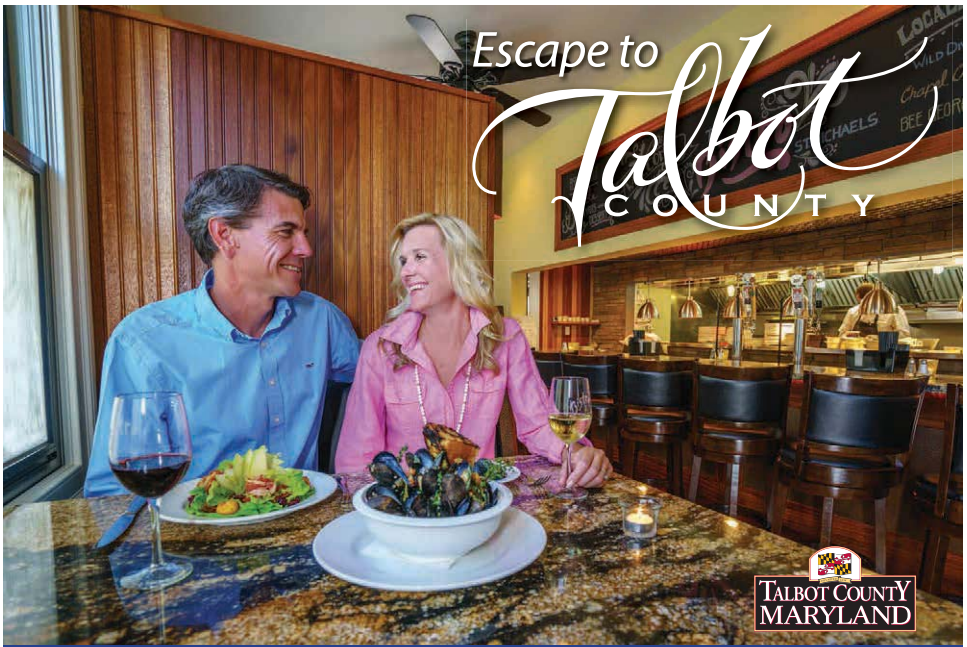
The model is attractive for both farmers and non-farmers. Basically, anyone can purchase grapes from another source, bring them to Maryland Wine Cellars, and create their own wine. "The idea of trading or selling fruit has been done in Maryland for a long, long time, but it's really the specialized equipment that is necessary in my opinion to produce really beautiful wines. That's quite expensive and cost-prohibitive for everyone to acquire for themselves," said Baker.

If you have the grapes, Maryland Wine Cellars can help you with virtually every other step in the process. "That's everything from pressing to processing..."



Escape to

Talbot COUNTY



EASTON • OXFORD • ST. MICHAELS • TILGHMAN ISLAND

Short drive, long memories. 410-770-8000 | TourTalbot.org



13th Annual
DEEP CREEK LAKE

Art & Wine FESTIVAL

September 9, 2017

Noon - 6:00 PM

Garrett County Fairgrounds
McHenry, MD

Purchase your tickets in advance and save!

*Pre-Fix Wine Pairing Dinners at participating restaurants,
Friday, September 8. See our website for full listing and menus*



www.DeepCreekWineFest.com



VINEYARDS AND WINERY

Established in 1980

10th
anniversary

JOIN US FOR OUR
Summer Jazz Fest

June 17/18 12-6 (Father's Day weekend)

Come taste the wine

www.elkrun.com

That's destemming and sorting. All of the pumps, the climate-controlled, stainless-steel tanks for fermentation, and then space for barrel storage for the aging process," said Baker. "Different clients have different stylistic visions, but we really provide everything necessary to prepare a wine for bottling, and then we also are able to facilitate the bottling and packaging for clients."

By sharing the expenses associated with winemaking, Baker says the process becomes more affordable for everyone. "We essentially piggyback on each other's orders," he explained. "For example, if I wanted to buy bottles, capsules, corks, labels, and I went to these companies to source this sort of stuff, and I'm buying 500 of this and 1,000 of that, you can imagine that that's pretty low economies of scale, and it's really expensive."

But by combining orders, the price per winery goes down. "We kind of achieve some economies of scale together," he said.

Seven licensed wineries currently produce wine at Maryland Wine Cellars. Baker says that someone who wanted to try out winemaking could do so for an investment of a few thousand dollars rather than millions.

"We already have the facility. We already have the equipment. There's already a half dozen wineries that are sharing in making use



of this equipment, so effectively a prospective new wine business would just be using a little slice of excess of existing infrastructure," he said.

Baker says that some wine companies have started out using his custom crush services as a less-risky testing ground and then moved on to purchase their own equipment. Others choose to stay with the cooperative model.

Whether a new wine turns out to be a success or a failure, Baker believes that utilizing alternating proprietorships is a sound approach for anyone just getting started in the business.

"Rather than spend a million dollars out of the gate to figure it out," he said, "why wouldn't you, at a very set fee, create a product, focus on your brand, develop a market, and then spend the money once you know you have worked out all of the details?" **MWP**





Maryland's **Only** Urban Winery



Taste. Learn. Create.

949 Bonifant St. Silver Spring, MD

Info@theurbanwinery.com www.theurbanwinery.com

301-585-4100



VISIT
Frederick
City & County

MD
SPRINGFIELD MANOR WINERY & DISTILLERY

Sip and sample local wine, brews, cider, mead, and spirits at dozens of unique tasting rooms across **HIP & HISTORIC FREDERICK COUNTY, MD**

visitfrederick.org

■ GETTYSBURG, PA

■ FREDERICK

■ BALTIMORE

■ WASHINGTON, D.C.



FREDERICK WINE TRAIL'S 10TH ANNIVERSARY KICK-OFF

FRIDAY, JULY 7TH, 2017
3PM-9PM
STONE MANOR COUNTRY CLUB
MIDDLETOWN, MD

THE ROARING 20's!

visit
Frederick
City & County

HIPANDHISTORIC.ORG

VisitMaryland.org

TICKET INCLUDES COMPLIMENTARY WEEKEND TASTING AT PARTICIPATING WINERIES
WWW.MT.CM/FREDERICK-WINE-TRAIL

Wineries



AH The **Antietam Highlands** include the world-renowned Antietam National Battlefield, and several other Civil War battlefields and sites. South Mountain climbs to 2,140 feet, high above the Potomac River, and valleys below. The area includes five national parks, 10 state parks, and more than 30 museums.



Ca Enjoy superb wine along back roads and in historic towns. Each winery along the **Carroll Wine Trail** will welcome you with charm, character and delicious hand-crafted wines. Walk through the vineyards and meet the wonderful people who craft these local and sustainable wines.



C Nestled into the suburbs of our nation's capital is a unique array of wineries, just as diverse as the very city they surround. Let the **Capital Wine Trail** take you from downtown Silver Spring into the foothills of Sugarloaf Mountain and you'll see the rich diversity this unique region offers.



Ch To the East of the beautiful Chesapeake Bay lies Maryland's Eastern Shore. Whether you are on your way to the beach or just taking a drive to admire the beautiful Bay, the **Chesapeake Wine Trail** will lead you through one of the most scenic and charming parts of the state.



F With the **Frederick Wine Trail**, you are invited to discover some of Frederick County's best agricultural bounty: its beautiful vineyards and outstanding wines. On the Frederick Wine Trail you will find a wide selection of fine wines, warm hospitality and a glimpse of the ancient art of wine making.



Pa The **Patuxent Wine Trail** presents the wineries of southern Maryland, the birthplace of Maryland. The area is rich in history and flavor, and home to many historical landmarks, lighthouses, and quaint waterfront towns. These local winemakers are creating sumptuous award-winning wines to rival those anywhere.

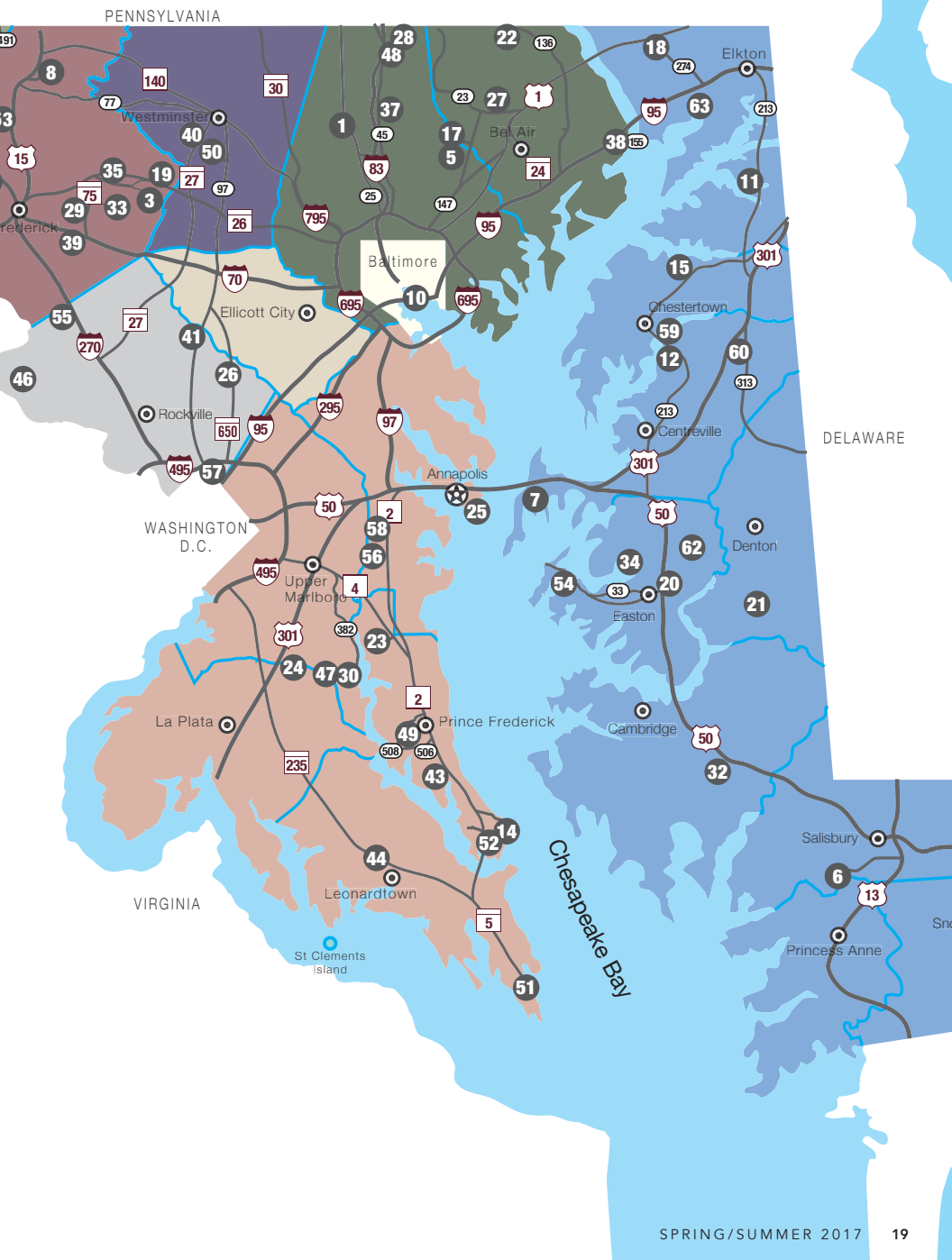


Pi The **Piedmont Wine Trail** winds through Baltimore and Harford counties' countryside, a vibrant landscape of rolling hills dotted with thoroughbred horse farms and nationally-recognized wineries producing cellar-worthy reds and lively white wines— all just a short drive from Baltimore.

Visit MarylandWine.com/Wine-Trails before your trip to get directions, see suggested itineraries, accommodations and more.

Only current winery members of the Maryland Wineries Association are represented in the Maryland Wine Press, Passport, maps, trails and on marylandwine.com

IN MARYLAND



Wineries IN MARYLAND

Refer to the previous page for description of trails and location on map.

AH = ANTIETAM HIGHLANDS Wine Trail

C = CAPITAL Wine Trail

Ca = CARROLL Wine Trail

Ch = CHESAPEAKE Wine Trail

F = FREDERICK Wine Trail

Pa = PATUXENT Wine Trail

Pi = PIEDMONT Wine Trail

Only current winery members of the Maryland Wineries Association are represented in the Maryland Wine Press, Passport, maps, trails and on marylandwine.com

- 1 Basignani Winery** **Pi**
15722 Falls Rd. • Sparks, MD 21152
410-472-0703 • basignani.com
- 2 Big Cork Vineyards** **AH**
4236 Main St.
Rohrersville, MD 21779
301-302-8032 • bigcorkvineyards.com
- 3 Black Ankle Vineyards**
14463 Black Ankle Rd.
Mt. Airy, MD 21771
301-829-3338 • blackankle.com
- 4 Blue Mountain Winecrafters** **AH**
117 East Baltimore St.
Funktown, MD 21734
240-675-0845
bluemountainwinecrafters.com
- 5 Boordy Vineyards** **Pi**
12820 Long Green Pike
Hydes, MD 21082
410-592-5015 • boordy.com
- 6 Bordeleau Vineyards & Winery** **Ch**
3155 Noble Farm Rd.
Eden, MD 21822
410-677-3334 • bordeleauwine.com
- 7 Cascia Vineyards** **Ch**
1200 Thompson Creek Rd.
Stevensville, MD 21666
410-604-2127
mcascia.wix.com/cascia-vineyards
- 8 Catocin Breeze Vineyard** **F**
15010 Roddy Rd. • Thurmont, MD 21788
240-578-3831 • catocinbreeze.com
- 9 Charis Winery**
17 Howard St., C5
Cumberland, MD 21502
240-581-3875 • chariswinery.com
- 10 Charm City Meadworks**
3511 8th Avenue Suite A
Baltimore, MD 21226
610-724-1981
charmcitymeadworks.com
- 11 Chateau Bu-De Bohemia Manor Farm** **Ch**
237 Bohemia Manor Farm Ln.
Chesapeake City, MD 21915
410-885-2500 • chateaubude.com
- 12 Clovelly Vineyards** **Ch**
301 Clovelly Ln.
Chestertown, MD 21620
410-708-1775 • clovellyvineyards.com
- 13 Cool Ridge Vineyard** **AH**
19638 Cool Hollow Rd.
Hagerstown, MD 21740
301-991-9246 • coolridgevineyard.com
- 14 Cove Point Winery** **Pa**
755 Cove Point Rd.
Lusby, MD 20657
410-326-0949 • covepointwinery.com
- 15 Crow Vineyard & Winery** **Ch**
12441 Vansant Corner Rd.
Kennedyville, MD 21645
302-304-0551 • crowfarmmd.com
- 16 Deep Creek Cellars**
177 Frazee Ridge Rd.
Friendsville, MD 21531
301-746-4349 • deepcreekcellars.com
- 17 DeJon Vineyard** **Pi**
5300 Hydes Rd. • Hydes, MD 21082
443-253-9802 • dejonvineyard.com
- 18 Dove Valley Winery** **Ch**
645 Harrington Rd.
Rising Sun, MD 21911
410-658-8388
dovevalleywine.com
- 19 Elk Run Vineyards** **F**
15113 Liberty Rd.
Mt. Airy, MD 21771
410-775-2513 • elkrun.com
- 20 Far Eastern Shore Winery**
8370 Ocean Gateway
Easton, MD 21601
410-690-8756 • feswinery.com
- 21 Faulkner Branch Ciderly and Distilling Company** **Ch**
4822 Preston Rd.
Federalsburg, MD 21632
410-829-0334 • faulknerbranch.com
- 22 Fiore Winery and Distillery** **Pi**
3026 Whiteford Rd.
Pylesville, MD 21132
410-879-4007 • fiorewinery.com
- 23 Fridays Creek Winery** **Pa**
3485 Chaneyville Rd.
Owings, MD 20736
410-286-9463 • fridayscreek.com
- 24 Gemeny Winery and Vineyards** **Pa**
8606 Cedarville Rd.
Brandywine, MD 20613
301-442-4670 • gemenywinery.com
- 25 Great Frogs Winery** **Pa**
3218 Harness Creek Rd.
Annapolis, MD 21403
410-626-6193 • greatfrogs.com
- 26 Great Shoals Winery** **C**
14526 New Hampshire Ave.
Silver Spring, MD 20904
410-849-9616 • greatshoals.com
- 27 Harford Vineyard and Winery** **Pi**
1311 W. Jarrettsville Rd.
Forest Hill, MD 21050
443-495-1699 • harfordvineyard.com
- 28 Harmony Vineyards**
1338 Harris Mill Rd.
Parkton, MD 21120
410-357-5280
harmonywinemd.com
- 29 Hidden Hills Farm & Vineyard** **F**
7550 Green Valley Rd.
Frederick, MD 21701
301-660-8735
hiddenhillsfarmandvineyard.com
- 30 JaneMark Winery & Vineyard** **Pa**
15915 Bald Eagle School Rd.
Brandywine, MD 20613
301-535-9126
janemarkwinery.com

- 31 Knob Hall Winery** **AH**
14108 St. Paul Rd.
Clear Spring, MD 21722
301-842-2777 • knobhallwinery.com
- 32 Layton's Chance Vineyard & Winery** **Ch**
4225 New Bridge Rd.
Vienna, MD 21869
410-228-1205
laytonschance.com
- 33 Linganore Winecellars** **F**
13601 Glissans Mill Rd.
Mt. Airy, MD 21771
410-795-6432 / 301-831-5889
linganorewines.com
- 34 Little Ashby Vineyards** **Ch**
27549 Ashby Dr.
Easton, MD 21601
410-819-8850
MarylandWine.com/wineries
- 35 Loew Vineyards** **F**
14001 Liberty Rd.
Mt. Airy, MD 21771
301-831-5464 • loewvineyards.net
- 36 Mazzaroth Vineyard** **AH**
8333 Myersville Rd.
Middletown, MD 21769
301-639-0303
mazzarothvineyard.com
- 37 Millstone Cellars** **Pi**
2029 Monkton Rd.
Monkton, MD 21111
443-470-9818
millstonecellars.com
- 38 Mount Felix Vineyard and Winery** **Pi**
2000 Level Rd.
Havre de Grace, MD 21078
410-939-0913 • mountfelix.com
- 39 New Market Plains Vineyards**
11111 West Baldwin Rd.
New Market, MD 21774
240-674-5734
newmarketplains.com
- 40 Old Westminster Winery** **Ca**
1550 Old Westminster Rd.
Westminster, MD 21157
410-881-4656
oldwestminster.com
- 41 Olney Winery** **C**
18127 Town Center Dr.
Olney, MD 20832
301-570-1907
olneywinery.com
- 42 Orchid Cellar Meadery and Winery** **AH**
8546 Pete Wiles Rd.
Middletown, MD 21769
301-473-3568 • orchidcellar.com
- 43 Perigeaux Vineyards and Winery** **Pa**
8650 Mackall Rd.
Saint Leonard, MD 20685
410-586-2710 • perigeaux.com
- 44 Port of Leonardtown Winery** **Pa**
23190 Newtowne Neck Rd.
Leonardtown, MD 20650
301-690-2192
portofleonardtownwinery.com
- 45 Red Heifer Winery** **AH**
12840 Red Heifer Winery Ln.
Smithsburg, MD 21783
301-824-5210
redheiferwinery.com
- 46 Rocklands Farm** **C**
14525 Montevideo Rd.
Poolesville, MD 20837
301-825-8075
rocklandsfarmmd.com
- 47 Romano Vineyard & Winery** **Pa**
15715 Bald Eagle School Rd.
Brandywine, MD 20613
301-752-1103 • romanowinery.com
- 48 Royal Rabbit Vineyards** **Pi**
1090 Jordan Sawmill Rd.
Parkton, MD 21120
443-721-6692
royalrabbitvineyards.com
- 49 Running Hare Vineyard** **Pa**
150 Adelina Rd.
Prince Frederick, MD 20678
410-414-8486
runningharevineyard.com
- 50 Serpent Ridge Vineyard** **Ca**
2962 Nicodemus Rd.
Westminster, MD 21157
410-848-6511 • serpentridge.com
- 51 Slack Winery & Winery** **Pa**
19860 Pear Hill Rd.
Leonardtown, MD 20650
301-872-5175
slackwine.com
- 52 Solomons Island Winery** **Pa**
515 Garner Ln.
Lusby, MD 20657
410-394-1933
solomonsislandwinery.com
- 53 Springfield Manor Winery & Distillery** **F**
11836 Auburn Rd.
Thurmont, MD 21788
301-271-0099
springfieldmanor.com
- 54 St. Michaels Winery** **Ch**
609 South Talbot St.
St. Michaels, MD 21663
410-745-0808
st-michaels-winery.com
- 55 Sugarloaf Mountain Vineyard** **C**
18125 Comus Rd.
Dickerson, MD 20842
301-605-0130 • smwwinery.com
- 56 Thanksgiving Farm** **Pa**
195 Harwood Rd.
Harwood, MD 20776
410-630-1511
thanksgivingfarm.com
- 57 The Urban Winery** **C**
949-A Bonifant St.
Silver Spring, MD 20910
301-585-4100
theurbanwinery.com
- 58 The Vineyards at Dodon**
391 Dodon Rd.
Davidsonville, MD 20135
410-798-1126
dodonvineyards.com
- 59 The Vineyards at Dogwood** **Ch**
495 Pear Tree Point Rd.
Chestertown, MD 21620
302-251-5212
vineyardsatdogwood.com
- 60 Tilmons Island Winery** **Ch**
755 Millington Rd.
Sudlersville, MD 21668
443-480-5021 • tilmonswine.com
- 61 Toasted Goat Winery**
10 E Main St.
Frostburg, MD 21532
301-268-3010
toastedgoatwinery.com
- 62 Triple Creek Winery** **Ch**
11138 Three Bridge Branch Rd.
Cordova, MD 21625
302-362-2795
MarylandWine.com/wineries
- 63 Turkey Point Vineyard** **Ch**
116 S. Main St.
North East, MD 21901
410-287-WINE
turkeypointwines.com
- 64 Willow Oaks Craft Cider and Wine** **AH**
6219 Harley Rd.
Middletown, MD 21769
301-371-4814
willowoakscraftcider.com

BRANCHING OUT



Looking for a good place to raise your spirits? Try a Maryland winery—a few of them will even provide the spirits. That’s right, some area vineyards are branching out . . . into craft distilling.

It makes sense in many ways, a kind of organic evolution. After all, a handful of alcoholic beverages already feel related to wine. Grappa, cognac, and many brandies, for instance, are distilled from grape byproducts like juice or discarded skins and seeds (called pomace).

In fact, traditional, “Old Country” drinks such as these were the starting points for Mike and Rose Fiore, owners and operators of Fiore Winery and Distillery in Pylesville. Already established vintners, the Fiores first began distilling their grappa in an effort to be practical and efficient; they wanted to find a use for the leftover dross from their winemaking. Then, after starting with limited batches of their Italian brandy, they kept going. Today, after thirty years as winemakers, they continue to add to an impressive collection of spirits that includes limoncello, whiskey, and even moonshine. According to their website, future plans include gin, rum, and more.



COUNTERCLOCKWISE: PHOTOS COURTESY OF FIORE WINERY; ORCHID CELLAR; SPRINGFIELD MANOR



PHOTO COURTESY OF ORCHID CELLAR

Cassinelli Winery on the Eastern Shore offers a similarly diverse selection. Having already established themselves with their award-winning reds and whites, Al and Jennifer Cassinelli could have continued to specialize in wine. Instead, they did the unexpected. Vodka, gin, corn whiskey, cider, and apple brandy now share the menu pages at their distillery and wine bar in downtown historic Chestertown. The owners encourage interested visitors to watch them at their craft, and perhaps sample their creations directly from the stills.

Other winery/distillery operations aren't quite as established or eclectic, but they can still offer many tantalizing options. Springfield Manor Winery and Distillery in Thurmont, near Frederick, only opened in 2014. But owners John and Amy St. Angelo have already expanded their repertoire to include Eau de Vie (a type of brandy) and grappa. A new vodka is also under development, as well as a signature gin flavored with the lavender growing near their eighteenth-century manor house.

Orchid Cellar is even more specialized. Since 2006, Marzanna and Andrzej Wilk have been crafting distinct wines in Middletown, but their not-so-secret other passion is mead. Unlike wine, mead is fermented from honey, and while Orchid Cellar offers some sweet wine/mead hybrids, the two drinks seem to have little in common. So, why do the Wilks brew their mead? Because they love it.

Love, that's one reason; others do it for fun, or creativity—or pragmatism. Some operations are relatively new, others are decades old. They're in the north, down the shore, at the foot of the Catoctin Mountains. They distill with fruit or grains or honey. It's difficult to say whether a small group of disparate but like-minded creators can signify a statewide trend. Maybe this melding of spirits thing is just a fad.

It's not, not really. It's still not the norm, but one reason the winemaking/distilling partnership looks like a twenty-first-century phenomenon is because it took some time for Maryland laws to catch up with those in other areas of the country. Unsurprisingly, one of the leaders in the movement to update the legislation was a vintner himself—Mike Fiore. There will surely be other members of this spirited group. In the meantime, there are more than enough distilleries already in Maryland to keep you busy. **MWP**

THINKING OUTSIDE THE BOTTLE



PHOTO OF KEG BY THINKSTOCKPHOTOS/ISTOCK/KOYA79, BOTTOM COURTESY OF GREAT FROGS WINERY

“What do you have on tap?”

It’s a common question asked in bars and restaurants by beer drinkers everywhere, but rarely does one hear the same question asked by customers ordering wine. This may be changing.

restaurant that’s serving by the glass, it doesn’t make sense to put something in a bottle, put a label on it and put a cork in it when they’re serving it in a glass and the bottle’s getting thrown. The people aren’t ever even looking at the bottle.”

Brian Bolter, owner of Red Red Wine Bar in Annapolis, agrees. His establishment has offered wine on tap since it opened nearly six years ago, including wine from Great Frogs. A typical keg of wine holds about twenty-seven bottles of wine. “That’s twenty-seven bottles, labels, corks, foil, and cardboard that isn’t going into the trash,” he said.

O’Shea says Great Frogs began kegging some of its wine in 2015 when it was requested by a client. “They were trying to reduce waste and carbon footprint, and so we kind of took on the task of providing wine for this large event using kegs,” she said.

Once the Great Frogs team was educated about the kegging process, they started looking for other ways to incorporate kegging into their business. In addition to providing kegged wine to clients like Red Red Wine Bar, Great Frogs utilizes kegged wines at festivals, and they have plans to add a tap station to their tasting room.

Naturally, the company is hoping to add to its list of clients who purchase their kegged wine to sell in restaurants and bars. “The difficult thing is a lot of restaurants only have so many taps

More and more area winemakers, wine sellers and wine drinkers are catching on to the many benefits that come with wine in a keg.

One of the biggest benefits of kegged wine is its impact on the environment. “We see a lot of empty bottles,” said Andrea O’Shea, who, along with her husband Nate, is one of three owners of Great Frogs Winery in Annapolis. “For a



[SIP. CELEBRATE. STAY.]

MAIN STREET ORIENTAL RUGS

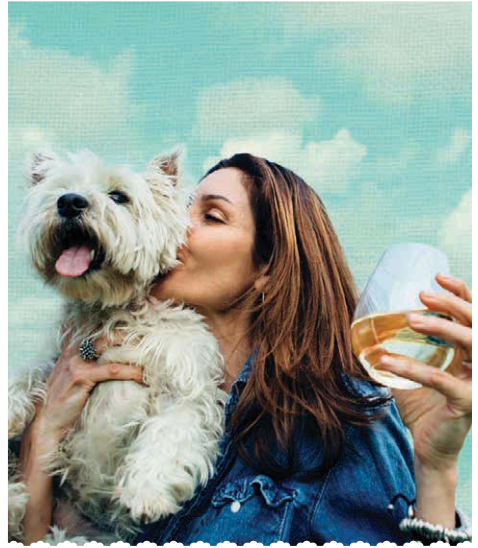
**FINEST HANDMADE RUGS
FROM AROUND THE WORLD**



8290 MAIN STREET
ELLICOTT CITY, MD
410 • 313 • 9090

RUG CLEANING & REPAIR AVAILABLE

WWW.MAINSTREETORIENTALRUGS.COM



BIG

big cork vineyards

2016 Maryland Governor's Cup
Winner Jack Aellen Cup

BLACK CAP NV

2015 Maryland Governor's Cup
Winner Governor's Cup

2013 PETIT VERDOT

2015 Maryland Winemaster's
Choice Competition
Winner Best In Show

2014 CHARDONNAY

4236 Main Street Rohersville, MD
301 302 8032

BIGCORKVINEYARDS.COM

LINGANORE
Winemakers



Visit Our
AWARD WINNING WINERY

Celebrating 3 Generations of Handcrafted Wines

Linganorewines.com 301-831-5889

available, and they've always considered them being their beer taps," said O'Shea, "so [the challenge] is kind of getting places to be open-minded or consider putting in an additional tap or line."

That was not a problem for Bolter. "I was always open to it, but I'm a wine professional and I understand it," he said. "Most people have jobs that don't involve wine, so they don't think about it like I do, so it's something that's novel to people, and it's just a bit of education and discussion."

Bolter says his customers are often interested in wines on tap but can have a hard time with the concept of wine being delivered from such a large container. "Some consumers immediately think of bag-in-a-box wine, which has traditionally been less expensive, not very interesting wines that you can get at supermarkets," he said. "We have to work with our guests so they understand that we can have very high-end wine on tap and it doesn't impact the flavor at all, and it's actually fresher."

Bolter says that once customers understand the process and the benefits of kegged wine, there is a bit of a "cool factor" that becomes attached to it.

Nate O'Shea at Great Frogs agrees, especially when it comes to younger wine drinkers. "People don't look down upon it. It's actually kind of a cool thing," he said. "They don't care about all of the things that the older generation cared about. They just want to have good wine."

Another benefit of kegging wines is that it saves winemakers money in bottling and storage, which can then be passed on to the consumer. (Unfortunately, Bolter says that not all wineries he deals with pass along the savings like he would hope, which has kept him from expanding his wine-on-tap program.) It also saves restaurants money because they don't have to worry about opening bottles that they do not sell every glass of wine from.

"If you have it tapped, you're not going to be losing any of the volume because it's protected by the CO₂," explained Andrea O'Shea.

Kegged wine is not a new concept



PHOTO ON BOTTOM COURTESY OF GREAT FROGS WINERY; TOP COURTESY OF RED WINE BAR



in many other parts of the world, including much of Europe. "A lot of the wineries, the best wine you can get, you fill a growler at the winery," said Nate O'Shea when comparing Europe to America. "When people think keg, you think beer, and I think it's changing. I think it will catch on."

Nate O'Shea says Great Frogs intends to incorporate more and more kegging into its business plan.

"For us, that's where we're moving," he said. "We'll always have our special wines

that you can age for twenty years, but the kegged wine, just from an environmental stand and then from really trying to attract a younger group of people, which Maryland really has a lot of, that's kind of our goal."

He says he thinks other wineries will catch on to the trend as well.

"A special bottle of wine, I think, will always have a place," he said. "Really what you want when you get a bottle of wine is you want what's inside of it, and with the keg, you get it really fast, and I think people are appreciating it." **MWVP**

WE GET YOU NOTICED!

CUSTOM: You need a communications plan specifically designed for your audience and budget!

MEDIA: Our team offers expertise in all forms of marketing and communications.

OPTIONS: We'll work with you to choose the approach that maximizes your return on investment.

 Custom Media Options

Check us out at
custommediaoptions.com
410.705.6234

PUBLISHERS OF MANY
AWARD-WINNING
MAGAZINES, INCLUDING:



CUSTOM MAGAZINES / DIRECT MAIL / DESIGN / MARKETING / SOCIAL MEDIA CONTENT

28TH ANNUAL MARYLAND GOVERNOR'S CUP COMPETITION RESULTS



The judging for the prestigious awards took place on Sunday, August 14, 2016 at the Baltimore Center Club with over 29 wine experts from the region who tasted over 150 different wines, including sparkling, whites, rosés and reds. Gold medal-winning wines competed for Best in Class and Best in Show honors.

The Jack Aellen Cup is new to the competition this year and specifically highlights fruit wine, cider and mead. The cup is named after Linganore Winecellars founder, Jack Aellen, who pioneered wines from fruit and honey in Maryland.



Bests in Show

GOVERNOR'S CUP:

Boordy Vineyards • *Albariño 2015*

JACK AELLEN CUP:

Big Cork Vineyards • *Black Cap NV*

BEST IN CLASS

BEST WHITE:

Boordy Vineyards • *Albariño 2015*

BEST WHITE BLEND:

Turkey Point Vineyard • *Lighthouse White 2015*

BEST ROSÉ:

Crow Vineyard • *Barbera Rosé 2015*

BEST RED:

Catoctin Breeze Vineyard • *Estate Cabernet Franc 2013*

BEST RED BLEND:

Linganore Winecellars • *Cabernet Reserve 2014*

BEST FRUIT:

Big Cork Vineyards • *Black Cap NV*

BEST CIDER:

Great Shoals Winery • *Hard Strawberry 2016*

BEST DESSERT:

Big Cork Vineyards • *Vidal Ice 2014*

DOUBLE-GOLD MEDALISTS

Big Cork Vineyards

- *Black Cap NV*
- *Vidal Ice 2014*

Boordy Vineyards

- *Albariño 2015*

Bordeleau Winery

- *Reserve Chardonnay 2012*

Cool Ridge Vineyard

- *Grüner Veltliner 2015*

Crow Vineyard

- *Barbera Rosé 2015*

Great Shoals Winery

- *Bay Light 2015*

Linganore Winecellars

- *Cabernet Reserve 2014*
- *Chardonnay Reserve 2015*

Sugarloaf Mountain Vineyard

- *Rosé 2015*

GOLD MEDALISTS

Big Cork Vineyards

- *Cabernet Franc 2014*
- *Chardonnay 2015*
- *Malbec 2014*
- *Petit Verdot 2014*
- *Russian Kiss 2015*
- *Viognier 2015*

Boordy Vineyards

- *Chesapeake Icon Chardonnay 2015*
- *Dry Rosé 2015*
- *Rockfish 2015*

Catoctin Breeze Vineyard

- *Estate Cabernet Franc 2013*

Clovelly Vineyards

- *Hambleton Creek 2014*
- *Traminette 2015*

Cool Ridge Vineyard

- *Grüner Veltliner 2015*

Crow Vineyard

- *Sparkling Vidal Blanc 2014*
- *Vidal Blanc 2015*
- *Sauvignon Blanc 2015*

Elk Run Vineyards

- *Syrah 2013*

Fig Tree Winery

- *Winemaker's Helper*
- Great Shoals Winery
- *Block #1 Chambourcin 2014*
- *Hard Strawberry 2016*

Knob Hall Winery

- *Cabernet Franc 2013*
- *Petit Verdot 2013*
- *Prestige 2013*

Linganore Winecellars

- *Chambourcin Reserve 2015*

Old Westminster Winery

- *Anthem 2014*
- *Tapestry, Third Edition NV*

Orchid Cellar Meadery and Winery

- *Archer NV*

Port of Leonardtown Winery

- *Albariño 2015*
- *Chambourcin 2014*
- *McIntosh Run NV*
- *Tributary White 2015*

Sugarloaf Mountain Vineyard

- *Chardonnay 2015*
- *Evoe 2013*

Turkey Point Vineyard

- *Lighthouse White 2015*





Wine EVENTS

MAY 6

Wine on the Half Shell
BAY BRIDGE MARINA

MAY 20-21

Wine In the Woods
COLUMBIA

JUNE 3-4

Great Grapes
HUNT VALLEY

JUNE 17

DrinkMaryland: Centreville

JULY 8

DrinkMaryland: North Beach

AUGUST 5

Frederick Wine Festival

AUGUST 19

**Eastern Bayside
Blues & Wine Festival**
ESSEX

SEPTEMBER 16-17

Maryland Wine Festival
WESTMINSTER

OCTOBER 21-22

Autumn Wine Festival
SALISBURY



Join us July 7 for
**Frederick Wine Trail's
10th Anniversary Kick-off**

The Roaring 20's!

Friday, July 7, 3pm-9 pm

Stone Manor Country Club
5820 Manor Country Club
Middletown, MD 21769



Put on your vintage flapper and dapper fashions and experience the glamour of the Roaring 20's at the Stone Manor Country Club in Middletown. While you listen and dance to Jazz, you can savor decadent food and get a chance to taste craft beverages—provided by local wineries, breweries and distilleries. And you won't want to miss the 20's dance performers, antiques and the local crafts.

Advanced ticket price is \$25, at the door it's \$30. To purchase your tickets online, go to www.mt.cm/frederick-wine-trail. In addition, the tickets include a complimentary weekend of tasting in Frederick County at participating wineries!

The Frederick Wine Trail has been Maryland's "trailblazer" since its formation in 2007 as the first wine trail in the state. At that time, six Frederick County wineries decided to pool their talents and resources in order to publicize and promote the wines of Frederick. With the support of the Frederick County bureaus of Tourism and economic development, early cooperative endeavors included joint advertising, a website, trail brochures and even three wine festivals. As the number of member wineries has waned and again waxed, the Trail's enthusiasm and creativity has bubbled up again.



SPOIL ALL 5 SENSES

IN BALTIMORE COUNTY



Ernest Hemingway once observed, "Wine is one of the most civilized things in the world." Baltimore County offers wine lovers seven civilized and inviting places to visit.

EnjoyBaltimoreCounty.com

to plan your next trip.



**BALTIMORE COUNTY
MARYLAND**

SAVOR



Wine in the Woods

OVER
30
WINERIES

MAY
20

11AM-6PM

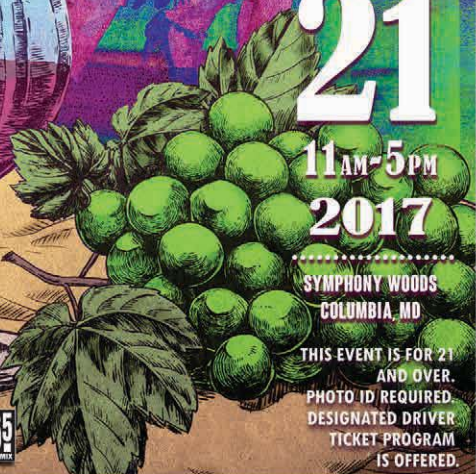
MAY
21

11AM-5PM

2017

SYMPHONY WOODS
COLUMBIA, MD

THIS EVENT IS FOR 21
AND OVER.
PHOTO ID REQUIRED.
DESIGNATED DRIVER
TICKET PROGRAM
IS OFFERED



LIVE BANDS • GOURMET FOOD • JURIED ARTISANS
TICKETS: 410-313-7275 OR WINEINTHEWOODS.COM